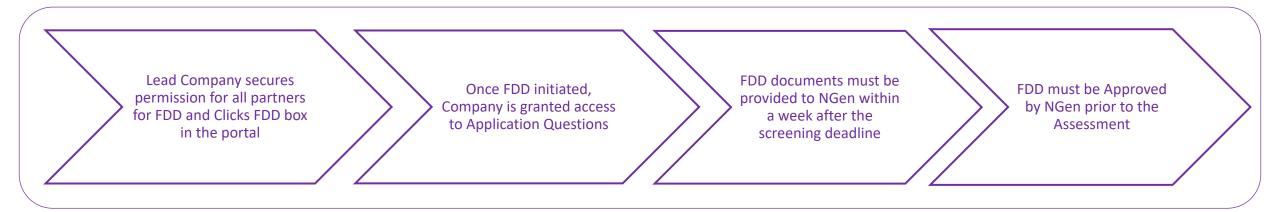


NGen Project Funding Financial Due Diligence

NGen Project Finance

Jeff Montag Director, Project Finance Jeff.Montag@ngen.ca

Financial Due Diligence



NGen will provide a portal where the company will provide the following:

- CRA Business Number
- Registered Business Name
- Registered Business Address
- We may require Articles of Incorporation to confirm the company is incorporated in Canada should they not be listed in the Canada Business Registry
- A diagram of the Corporate Structure
- Consent for NGen to initiate Equifax (or equivalent) Credit Check for the project member (checkbox)
- Cashflow forecast and / or description of how the project will be funded
- Company Financial Statements to be submitted
- Include award letters of any other government funding that will be used to defray project cost cash contributions



Financial Due Diligence

NGen will undertake a financial assessment of each participating member to ensure they can support their commitment to the project for the entire duration of the project. To this end, and predicated on the value of the Total Project Costs, we will require:

- Cashflow forecast and / or description of how the project and the business will be funded
- Copy of last 2 years financial statements (Income Statement, Balance Sheet & Cash Flow), or link to where this is available (interim statements may be acceptable where audited statements are unavailable).
- If financial statements are not available, state reason why (other forms of financial assurance may be requested).

Factors from the financial statements which will be evaluated include but not limited to:

- Profitability [Net profit margin which shows the company's ability to generate earnings after taxes]
- Liquidity [(Current Ratio = Current Assets / Current Liabilities). The higher the ratio, the better as an indicator of a company's liquidity.
- Leverage/Indebtedness e (Debt ratio = Total Liabilities / Total Assets). Ideally, a ratio of 0.5 or less is ideal.
- Cashflow [from the Statement of Cashflow; focus on positive operating cashflow from income]

In the event the supporting financial information provided by the applicants is insufficient to demonstrate the ability to complete the planned project as proposed, NGen Canada will undertake one of the following actions:

- Request additional information or actions from the participating member
- Reject the proposed program on the grounds that the company(ies) do not appear to have the ability to fund the proposed project to completion
- Approve the project for a reduced amount of NGen funding



Financial Due Diligence - Logging in to the Portal

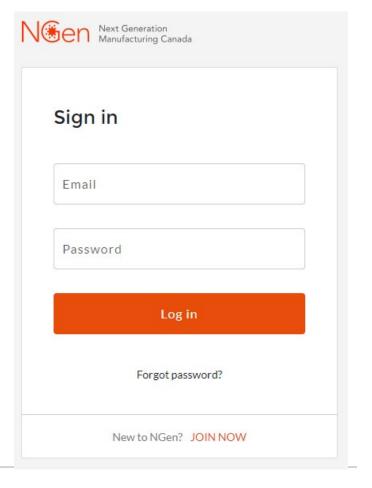
Published on the NGen website <u>-</u> https://ngencanada.my.site.com/s/login/?language=en_US

and click

Login

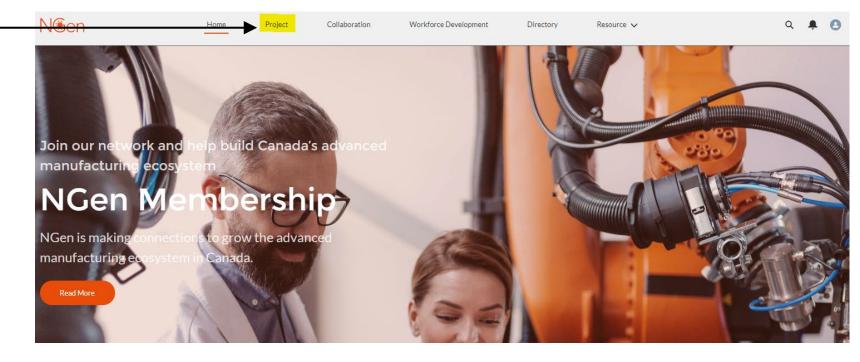
The following process will be available to you after you've set yourself up as a partner, created your project parameters, and passed through our screening process.

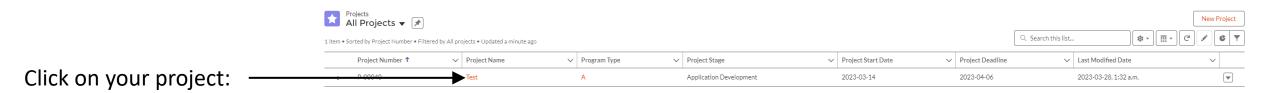
Sign in to the NGen portal:



Financial Due Diligence - Logging in to the Project

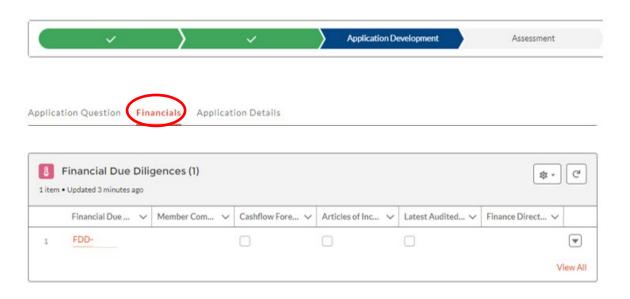
Select Project from the Menu:







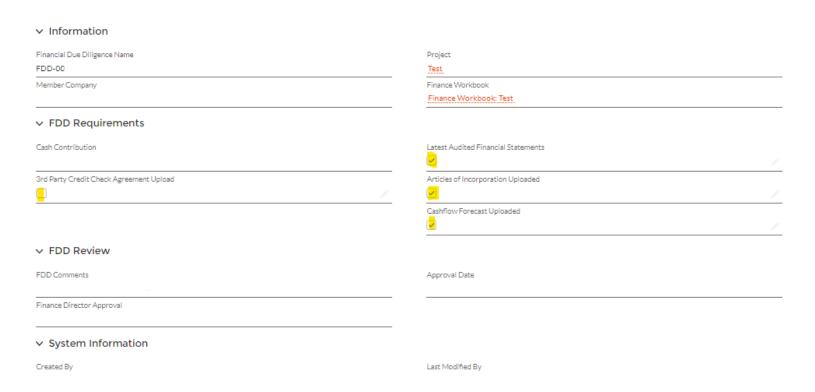
Financial Due Diligence - Navigating to the form



Select "Financials" and scroll until you see the Financial Due Diligence section. Select your company and load requested files to support your financial strength.

This information will be kept confidential between NGen finance and the individual company loading it.

Financial Due Diligence - Submission form





On this screen you can load your confidential files on the right (click "related") and check boxes that tell us what documents you have submitted for our approval.

Thank You! Next Generation Manufacturing Canada ProjectFinance1@ngen.ca